Negotiated Bid 24-76190 – Mid-Size Sedans and SUVs

Clarification Questions for

Larkin Greenewood Ford

**Responses Due: August 10, 2023, by 10:00 AM EST**

***Instructions:*** *Please provide responses to the clarification questions below. Information provided in the clarification responses will be considered as part of the respondent’s proposal.*

1). Bid Cost spreadsheet proposed the Ford Explorer. Is Ford offering the base level Explorer for government sales?

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| They are, but at the time we proposed the bid we were under the impression that they were not. |

2). The Ford Explorer was proposed as a Full-Size SUV. Does Ford define the Explorer as Mid-Size or Full-Size SUV?

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| Ford defines it as the Mid-size SUV. We proposed the explorer because it met all the requirements of the Full size while being cheaper than the expedition. |